

# MOISELLE

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# CORPORATE INFORMATION BOARD OF DIRECTORS

#### Executive

Mr. CHAN Yum Kit (Chairman)
Ms. TSUI How Kiu, Shirley
Mr. CHAN Sze Chun

#### **Independent Non-Executive**

Ms. YU Yuk Ying, Vivian Mr. CHU Chun Kit, Sidney Ms. WONG Shuk Ying, Helen

#### **AUDIT COMMITTEE**

Ms. YU Yuk Ying, Vivian Mr. CHU Chun Kit, Sidney Ms. WONG Shuk Ying, Helen

#### REMUNERATION COMMITTEE

Ms. YU Yuk Ying, Vivian Mr. CHU Chun Kit, Sidney Mr. CHAN Sze Chun

#### **NOMINATION COMMITTEE**

Ms. YU Yuk Ying, Vivian Ms. WONG Shuk Ying, Helen Ms. TSUI How Kiu, Shirley

#### **COMPANY SECRETARY**

Ms. PANG Lin

#### **REGISTERED OFFICE**

Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

## HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS

Units 1-5, 11th Floor Kodak House 2 39 Healthy Street East North Point Hong Kong

#### WEBSITE

http://www.moiselle.com.hk

### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Codan Trust Company (Cayman) Limited Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

# HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Hong Kong Registrars Limited Shops 1712-1716 17th Floor Hopewell Centre 183 Queen's Road East Hong Kong

#### **KEY DATES**

Closure of Register of Members: 4 January 2017 to 6 January 2017 Interim Dividend Payment: 13 January 2017 The board of directors (the "Board") of Moiselle International Holdings Limited (the "Company") announces that the unaudited interim results of the Company and its subsidiaries (collectively the "Group") for the six months ended 30 September 2016, together with the comparative figures for the corresponding period in 2015, are as follows:

#### CONSOLIDATED STATEMENT OF PROFIT OR LOSS

		Unaudited Six months ended 30 September	
(in HK\$'000)	Note	2016	2015
Revenue		131,610	161,203
Cost of sales		(27,726)	(39,188)
Gross profit		103,884	122,015
Other revenue		4,431	4,608
Other net gain/(loss)		609	(716)
Selling and distribution costs		(106,069)	(121,616)
Administrative and other operating exper	nses	(35,496)	(34,006)
Loss from operations		(32,641)	(29,715)
Finance costs		(90)	(66)
Share of loss of associate		-	(117)
Share of loss of joint venture		(1,766)	(1,859)
Loss before taxation	4	(34,497)	(31,757)
Income tax	5	(773)	(144)
Loss for the period		(35,270)	(31,901)
<b>Attributable to:</b> Equity shareholders of the Company		(35,270)	(31,901)
<b>Loss per share</b> Basic	7	HK\$(0.12)	HK\$(0.11)
Diluted		HK\$(0.12)	HK\$(0.11)

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Unaudited Six months ended 30 September		
(in HK\$'000)	2016	2015	
Loss for the period	(35,270)	(31,901)	
Other comprehensive income for the period (after tax)  Item that may be reclassified subsequently to profit or loss:  Exchange differences on translation of financial statements of subsidiaries outside Hong Kong	200	644	
Total comprehensive income for the period	(35,070)	(31,257)	
Attributable to: Equity shareholders of the Company	(35,070)	(31,257)	

#### **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

(in HK\$'000) N	lote	As a 30 Septem (Unaud	ber 2016	As a 31 March (Audit	2016
Non-current assets Investment properties Property, plant and equipment Interest in an associate Interest in a joint venture Other assets Deferred tax assets			146,415 386,502 - - 22,991 5,820		146,415 390,375 851 - 22,595 6,187
Current assets Inventories Trade and other receivables Tax recoverable Cash and bank deposits	8	58,208 38,946 1,688 98,701	561,728	57,700 37,528 1,688 138,983	566,423
Current liabilities Trade and other payables Tax payable Secured bank loans Provisions	9	47,660 60 7,945 12,244 67,909		48,460 1,286 8,236 12,149	
Net current assets			129,634		165,768
Total assets less current liabilities			691,362		732,191
<b>Non-current liabilities</b> Deferred tax liabilities			73,403		73,403
NET ASSETS			617,959		658,788
Capital and reserves					
Share capital			2,880		2,880
Reserves			615,079		655,908
TOTAL EQUITY			617,959		658,788

#### **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

#### Unaudited

				Ollac	iuiteu			
					Statutory	Land and buildings		
	Share	Share	Other	Exchange	reserve	revaluation	Retained	Total
	capital	premium	reserve	reserve	funds	reserve	profits	Equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 April 2015 Changes in equity for the six months ended 30 September 2015: Dividend approved in respect of the	2,880	65,327	121	44,457	9,336	304,465	302,491	729,077
previous year	-	-	-	-	-	-	(11,517)	(11,517)
Total comprehensive income for the period				644			(31,901)	(31,257)
Balance at								
30 September 2015	2,880	65,327	121	45,101	9,336	304,465	259,073	686,303
Balance at 1 April 2016 Changes in equity for the six months ended 30 September 2016: Dividend approved in respect of the	2,880	65,327	121	30,095	9,336	319,449	231,580	658,788
previous year Total comprehensive	-	-	-	-	-	-	(5,759)	(5,759)
income for the period				200			(35,270)	(35,070)
Balance at 30 September 2016	2,880	65,327	121	30,295	9,336	319,449	190,551	617,959

#### CONDENSED CONSOLIDATED CASH FLOW STATEMENT

	Unaudited Six months ended 30 September		
(in HK\$'000)	2016	2015	
<b>Operating activities</b> Cash used in operations Tax paid	(25,857)	(16,318) (215)	
Net cash used in operating activities	(27,372)	(16,533)	
Investing activities Payment for the purchase of property, plant and equipment Other cash flows arising from investing activities	(6,548) 713	(5,489) 1,263	
Net cash used in investing activities	(5,835)	(4,226)	
Financing activities Dividend paid Proceeds from new bank loans Repayment of bank loans Other cash flows used in financing activities	(5,759) - (291) (90)	(11,517) 8,720 – (259)	
Net cash used in financing activities	(6,140)	(3,056)	
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of the period Effect of foreign exchange rate changes	(39,347) 138,983 (935)	(23,815) 183,892 —	
Cash and cash equivalents at end of the period	98,701	160,077	
Analysis of balance of cash and cash equivalents Deposits with banks within three months to maturity when placed Cash at bank and in hand	11,349 87,352	49,209 110,868	
Cash and bank deposits in the consolidated statement of financial position and cash and cash equivalents in the condensed consolidated cash flow statement	98,701	160,077	

#### Notes:

#### 1. Basis of preparation

These unaudited consolidated interim financial statements are prepared in accordance with the requirements of the Rules Governing the Listing of Securities ("Listing Rules") on The Stock Exchange of Hong Kong Limited, including compliance with the Hong Kong Accounting Standard ("HKAS") 34 "Interim financial reporting" issued by the Hong Kong Institute of Certified Public Accountants.

#### 2. Principal accounting policies

The accounting policies and methods of computation used in the preparation of these interim financial statements are consistent with those used in the Group's annual financial statements for the year ended 31 March 2016, except in relation to the new and revised Hong Kong Financial Reporting Standards ("HKFRSs", which term collectively includes HKASs and Interpretations) which are effective for accounting periods beginning on or after 1 January 2016 and are adopted for the first time by the Group. The adoption of the new and revised HKFRSs has had no material impact on the accounting policies of the Group and the methods of computation in the Group's consolidated financial statements for the six months ended 30 September 2016.

#### 3. Segment reporting

The Group manages its businesses by geographical locations. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has presented the following two reportable segments. No operating segments have been aggregated to form the following reportable segments.

- The Hong Kong operation represents the sales of house brands and imported brands in Hong Kong.
- The Outside Hong Kong operation represents the manufacture of house brands in Mainland China and sales of house brands and imported brands in Mainland China, Macau, Taiwan and Singapore.

Unaudited					
Six	months	ended	30	September	

	31X IIIOIILIIS EIIUEU 30 SEPLEIIIDEI							
	Hong	Hong Kong		Hong Kong Outside Hong Kong		long Kong	To	tal
(in HK\$'000)	2016	2015	2016	2015	2016	2015		
Revenue from external customers Inter-segment revenue	72,341 12,884	87,929 11,799	59,269 14,785	73,274 23,973	131,610 27,669	161,203 35,772		
Reportable segment revenue	85,225	99,728	74,054	97,247	159,279	196,975		
Reportable segment loss Other revenue and net gain/(loss) Finance costs Share of loss of associate Share of loss of joint venture	(19,258)	(15,581)	(18,423)	(18,026)	(37,681) 5,040 (90) - (1,766)	(33,607) 3,892 (66) (117) (1,859)		
Loss before taxation					(34,497)	(31,757)		

#### Loss before taxation

Loss before taxation is arrived at after charging:

	Unaudited Six months ended 30 September		
(in HK\$'000)	2016	2015	
Depreciation Impairment losses on property, plant and equipment Impairment losses on trade debtors Interest on bank loans and bank advances	9,596 867 - 90	10,205 2,440 214 66	

#### 5. Income tax

Six month 30 Sept	ns ended
2016	2015
35	55
371	572
406	627
367	(483)
773	144
	35 371 406 367

Unauditod

The provision for Hong Kong Profits Tax is calculated at 16.5% (2015: 16.5%) of the estimated assessable profits for the six months ended 30 September 2016. Taxation for the People's Republic of China ("PRC") and overseas subsidiaries is charged at the appropriate current rates of taxation ruling in the relevant tax jurisdictions.

#### Interim dividend 6.

The directors have declared an interim dividend of HK1 cent (2015/2016: HK1 cent) per share for the year ending 31 March 2017 payable to the shareholders on the register of members of the Company at the close of business on 6 January 2017. The relevant dividend warrants will be despatched to the shareholders on 13 January 2017.

#### 7. Loss per share

The calculation of basic loss per share is based on the loss attributable to ordinary equity shareholders of the Company of approximately HK\$35,270,000 (2015: HK\$31,901,000) and the weighted average number of 287,930,000 (2015: 287,930,000) ordinary shares in issue during the period.

Diluted loss per share is the same as basic loss per share both for the six months ended 30 September 2016 and for the comparative period as there were no dilutive potential ordinary shares in issue during the periods.

As at

Ac at

#### 8. Trade and other receivables

As of the end of the reporting period, the ageing analysis of trade debtors (which are included in trade and other receivables and net of impairment losses on trade debtors), based on invoice date. is as follows:

	As at 30 September 2016	As at 31 March 2016
(in HK\$'000)	(Unaudited)	(Audited)
Within 30 days Between 31 to 90 days Between 91 to 180 days Between 181 to 365 days	8,678 846 139	9,508 1,606 157 109
	9,663	11,380

Customers of wholesale business are generally granted with credit terms of 30 to 90 days. Collection of sales receipts from customers of retail business is conducted on a cash basis.

#### 9. Trade and other payables

As of the end of the reporting period, the ageing analysis of trade creditors (which are included in trade and other payables), based on the invoice date, is as follows:

	AS at	AS at
	30 September	31 March
	2016	2016
(in HK\$'000)	(Unaudited)	(Audited)
Within 30 days	5,937	1,328
Between 31 to 90 days	222	3,155
Over 90 days	235	1,029
•		
	6,394	5,512

#### 10. Contingent liabilities

In October 2015, a subsidiary of the Group in Hong Kong (the "Hong Kong Subsidiary") received a notice that it was being sued by a fabric manufacturer under a writ of summons in the High Court of the Hong Kong Special Administrative Region in respect of alleged infringement of copyright. The generally indorsed writ of summons was subsequently served on the Hong Kong Subsidiary but the statement of claim has not yet been served and the Hong Kong Subsidiary continues to deny any liability in respect of the above claim. An external counsel has been engaged to defend the said claim and the directors will continue to seek advice from the Group's external counsel. No provision has therefore been made in respect of this claim as at 30 September 2016.

#### **MARKET OVERVIEW**

Mainland China's economic slowdown eroded consumer confidence, and the situation was worsened by the depreciation of the country's currency which led to the decrease in the number of its outbound tourists' visits to Hong Kong for the first nine months of 2016. According to the Hong Kong Tourism Board, the number of visits by mainland Chinese tourists to Hong Kong fell by 8.7% year on year to about 31.7 million in the first nine months of 2016, outpacing the 6.1% decline in the total number of visitor arrivals to the city which was about 41.7 million. The adverse effect spilled over into the retail of apparel in the city. Sales at wearing apparel retail outlets in Hong Kong decreased by about 5.8% to about HK\$37.0 billion in the first nine months of 2016 from the HK\$39.3 billion in the same period of 2015. Nevertheless, the rate of decrease slowed down from the year-on-year decrease of 6.6% in the first nine months of 2015. The adversity that the retail sector of Hong Kong was facing was compounded by the exorbitant rents for shop spaces.

In mainland China, retail of apparel, shoes, headwear and knitted products grew by 7.2% year on year to about RMB1.0 trillion in the first nine months of 2016, decelerating from the year-on-year growth of 10.2% in the same period of 2015 (Source: National Bureau of Statistics of the People's Republic of China).

#### **RESULTS**

Like most other luxury goods retailers, Moiselle International Holdings Limited ("Moiselle" or the "Company", which together with its subsidiaries is referred to as the "Group"), whose main business is retailing women's fashion apparel to high-end and upper-middle markets, was hit hard by the harsh operating environment as it derived about 55% of its revenue from Hong Kong and 18% from mainland China for the financial period of the first six months ended 30 September 2016 (the "Period"). In Hong Kong, the Group's retail sales were affected by the fall in the number of mainland Chinese tourists and the exorbitant rents, especially in the prime and tourist locations where luxury brands usually set up shops. In mainland China, the economic slowdown dampened the consumer sentiment, with the adverse effect more pronounced on the sales of luxury goods. As a result, the sales performance of the Group's operations in some of the first- and second-tier cities of the country worsened. The remaining 27% of the revenue was made up by sales in Macau, Taiwan and Singapore.

For the Period, the Group recorded a 18% decline in revenue to HK\$132 million and recorded a loss of about HK\$35 million, which increased by one-tenth from the loss of about HK\$32 million for the corresponding period in 2015. However, gross profit margin maintained at healthier level of 79% for the Period as compared to 76% for the same period in 2015.

#### **BUSINESS REVIEW**

To cope with the difficult market, the Group rationalised its retail network, implemented stringent cost control measures, pressed on with cost-effective sales and marketing initiatives such as the adoption of the online-to-offline business model and the provision of exclusive services for customers with high spending power at its VIP club; and introduced products of a wider price range to the market to broaden its customer base, not least to cater for Hong Kong's local, young customers. Meanwhile, the Group stepped up its diverse-product, multi-brand strategy by launching a new product series of deluxe and fashionable loungewear for ladies and men under a new brand. The collections were promoted in the Group's two fashion shows respectively held in Hong Kong in September and in Beijing in October.

#### **OVERVIEW OF OPERATIONS**

Mainly targeting the markets for luxurious apparel, the Group operates such house brands as MOISELLE, m.d.m.s. (formerly known as mademoiselle) and GERMAIN, while engaging in distributorship for international brands, including LANCASTER, COCCINELLE and SEQUOIA (which is operated by a joint venture of the Group). Each of the brands has its own distinctive consumer base, and is being managed separately by the Group's dedicated management teams and talented designer teams. The Group retails its products under the various brands at stores in prime locations. As at 30 September 2016, the Group had 84 stores and counters in Hong Kong, first- and second-tier cities of mainland China, Macau, Taiwan and Singapore, down from 90 as at 31 March 2016 because it rationalised its retail network in the challenging business environment.

#### **REVIEW OF OPERATIONS BY LOCATION**

#### **Operations in Hong Kong**

During the Period, Hong Kong's retail sector was affected by the decline in the number of mainland Chinese visitors which, in turn, was caused by China's economic slowdown and the depreciating Chinese currency. Moreover, the situation was exacerbated by the growing trend towards a higher proportion of mainland Chinese tourists with lower spending power and the exorbitant rent for shop spaces in the city. As a result, the Group recorded a year-on-year decrease of 18% in sales to approximately HK\$72,341,000 at its operations in Hong Kong which accounted for about 55% of its total revenues. To cope with the harsh operating environment, the Group has been particularly cautious about its operating expenses. For instance, it continued to negotiate for lower rents for shop spaces, opened shops at prime locations with reasonable rents and closed down shops which underperformed. The Group also continued with its another cost-

effective marketing and sales initiatives by organizing shopping visits by customers of its VIP club membership to its showrooms in Hong Kong as well as private promotion and fashion shows. The moves were aim at increasing engagement with the long-term consumers and, thus, at maintaining the customer loyalty. The Group also pressed ahead with its diverse-product, multi-brand strategy by diversifying into a product series of deluxe and fashionable loungewear for ladies and men under the brand *Rosamund MOISELLE*. The collections were debuted in a fashion show at the beginning of September in Hong Kong featuring co-operation with an iconic celebrity Ms. Rosamund Kwan as the provider of product design concept for the products. It was also promoting its recently developed men's wear under its main house brand *MOISELLE* and another distinctive fashion brand *GERMAIN* with French design concept.

The sales revenue were contributed by the Group's 10 MOISELLE, 7 m.d.m.s., 4 COCCINELLE, 2 GERMAIN retail stores and 1 outlet for the Period (As at 31 March 2016: 10 MOISELLE, 8 m.d.m.s., 4 COCCINELLE, 2 GERMAIN retail stores and 1 outlet).

#### **Operations in Mainland China**

Mainland China's decelerating economic growth and the government measures to advocate frugality dampened consumers' appetite for luxury goods. As a result, sales at the Group's operations in the country fell by 31% year on year to approximately HK\$23,442,000 and accounted for 18% of the Group's turnover for the Period. To cope with the unfavourable market conditions, the Group rationalized its retail network by closing down some shops and relocating some others to spaces with lower rents. It would also tap the growing popularity with online consumption among the middle class and the young generation by stepping up its initiatives in e-commerce. For instance, it opened its online store under the MOISELLE brand at Tmall, the China's most popular online shopping website in November 2016. This followed its adoption of the online-to-offline business model through alliances with several mainland Chinese online shopping website operators in previous years. To reinforce its online marketing efforts, the Group leveraged the social media such as WeChat and Weibo by working with some key opinion leaders or internet celebrities who commented on the Group's products in their blogs or other online articles. At its online shop at Tmall, the Group also conducted a webcast of its MOISELLE Fall/Winter 2016 Fashion Show held in the 798 Art Zone, Beijing in October 2016. The moves helped to enhance the awareness of the brand.

As at 30 September 2016, the Group operated 25 MOISELLE, 2 m.d.m.s. and 1 GERMAIN retail stores (As at 31 March 2016: 29 MOISELLE, 3 m.d.m.s. and 3 GERMAIN retail stores) in the country.

#### **Operations in Macau**

The effect of China's slowing economy and government measures to advocate frugality spilled over into Macau's retail market. This affected the sales at the Group's operations in the city but the decrease in sales decelerated for the Period. The Group continued to operate five shops at the Venetian Macao Resort Hotel and opened one new shop at the Parisian Macao Hotel. During the Period, the Group operated 2 concept stores, *M CONCEPT*, 2 *MOISELLE*, 1 *m.d.m.s.*, and 1 *COCCINELLE* retail stores in the city. The six retail stores generated a combined revenue of approximately HK\$17,972,000, or about 14% of the Group's revenue.

#### **Operations in Taiwan**

The Group operated 10 MOISELLE, 4 m.d.m.s. and 1 LANCASTER retail stores as well as 5 outlets and counters as at 30 September 2016 in Taiwan (As at 31 March 2016: 12 MOISELLE and 4 m.d.m.s. stores as well as 3 outlets and counters). The 20 retail stores in Taiwan generated a combined revenue of approximately HK\$13,709,000, accounting for approximately 10% of the Group's total revenue for the Period. The Group opened one LANCASTER store and two more outlets and counters during the Period.

#### **Operations in Singapore**

The Group's business in Singapore recorded a year-on-year 22% decrease in sales to approximately HK\$4,144,000 during the Period. As of 30 September 2016, the Group ran 2 MOISELLE and 2 GERMAIN stores; 1 concept store, M CONCEPT, and 1 outlet, the same as it did as at 31 March 2016.

#### **OUTLOOK**

China's economic slowdown and the downtrend in mainland Chinese tourist arrivals in Hong Kong persist. Meanwhile, there has been speculation about a rise in the United States' benchmark interest rate before the end of this year, which could further weaken the Chinese currency against the Hong Kong dollar. This could exacerbate the downtrend in mainland Chinese tourists' visits to Hong Kong. Moreover, many landlords are still reluctant to cut rents of shopping spaces in the city despite the persistent downturn in the retail sector. All these make a recovery in the retail industry unlikely in the foreseeable future, not even in 2017.

To adapt to the difficult market, the Group has taken a number of measures. Apart from the stringent controls on costs and inventory, negotiation for lower rents and relocation or closure of some shops, the Group has stepped up its diverse-product, multi-brand strategy by introducing products of a wider price range to the market to cater for the young generation and by launching deluxe and fashionable loungewear for ladies and men under the Rosamund MOISELLE brand. The Group will consider branching out into accessories under that brand. Meanwhile, it has further developed its online-to-offline business model to make its operations more cost-effective and to tap the rising popularity of online consumption with the middle class and young people. For instance, it opened its own online shop at a website of Tmall, a popular mainland Chinese online shopping website operator, in November this year. The Group will further exploit the online-to-offline business model by leveraging the social media where it will work with some internet celebrities or key opinion leaders who make recommendation on the Group's products. All these measures may yield more noticeable results in the second half of the financial year ended 31 March 2017. In the long run, the Group is still optimistic about the business opportunity and market potential of high-end fashion apparel in the markets where it has operations.

#### **FINANCIAL POSITION**

During the period, the Group financed its operations with internally generated cash flows. The Group adopts a prudent financial policy such that it can meet the financial obligations when they fall due and maintain a sufficient operating fund for the development of the Group's business. At the end of the financial period, the Group's aggregate fixed deposits and cash balances amounted to approximately HK\$99 million (31 March 2016: HK\$139 million). As at 30 September 2016, the Group maintained aggregate composite banking facilities other than secured bank loans of approximately HK\$51 million (31 March 2016: HK\$51 million) with various banks, of which approximately HK\$2 million (31 March 2016: HK\$2 million) was utilised.

The Group continues to enjoy healthy financial position. As at 30 September 2016, the current ratio (current assets divided by current liabilities) was approximately 2.9 times (31 March 2016: 3.4 times) and the gearing ratio (aggregate of bank borrowings and finance lease payables divided by shareholders' equity) was approximately 1.3% (31 March 2016: 1.3%).

#### Charge on assets

As at 30 September 2016, leasehold land and buildings with a carrying value of approximately HK\$22 million (31 March 2016: HK\$23 million) were pledged to secure bank loans granted to the Group.

#### **EMPLOYEE**

As at 30 September 2016, the Group employed 591 (31 March 2016: 702) employees mainly in Hong Kong and Mainland China. Salaries of employees are maintained at competitive levels while bonuses are granted on a discretionary basis. Other employee benefits include mandatory provident fund, statutory and medical insurance cover and training programmes.

#### OTHER INFORMATION

#### **DIRECTORS**

The directors during the period and up to the date of this report were:

#### **Executive directors**

Mr. Chan Yum Kit

Ms. Tsui How Kiu, Shirley

Mr. Chan Sze Chun

#### Independent non-executive directors

Ms. Yu Yuk Ying, Vivian

Mr. Chu Chun Kit, Sidney

Ms. Wong Shuk Ying, Helen

#### **DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS IN SECURITIES**

As at 30 September 2016, the interests and short positions of the directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register kept by the Company under section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") contained in the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") were as follows:

Name of director	Beneficial interest in shares	Approximate percentage of interests	Nature of interest
Mr. Chan Yum Kit	190,872,000 2,100,000 2,100,000	66.29% 0.73% 0.73%	Corporate/Family Family Personal (Notes (1) and (2))
Ms. Tsui How Kiu, Shirley	190,872,000 2,100,000 2,100,000	66.29% 0.73% 0.73%	Corporate/Family Family Personal (Notes (1) and (2))
Mr. Chan Sze Chun	900,000	0.31%	Personal
Ms. Wong Shuk Ying, Helen	30,000	0.01%	Personal

#### Notes:

- (1) 190,000,000 of these shares are held by Super Result Consultants Limited ("Super Result"). The share capital of Super Result is beneficially owned by Mr. Chan Yum Kit ("Mr. Chan") and Ms. Tsui How Kiu, Shirley ("Ms. Tsui") as to 46.7% and 46.7% respectively. Each of Mr. Chan and Ms. Tsui will therefore be deemed interested in the 190,000,000 shares held by Super Result as corporate interest.
  - 872,000 of these shares are held by New First Investments Limited ("New First"). The share capital of New First is beneficially owned by Mr. Chan and Ms. Tsui as to 50% and 50% respectively. Each of Mr. Chan and Ms. Tsui will therefore be deemed interested in the 872,000 shares held by New First as corporate interest.
- (2) Since Mr. Chan and Ms. Tsui are married to each other, Mr. Chan will be deemed interested in the shares which Ms. Tsui is deemed interested in as family interest and vice versa.

In addition to the above, one director has non-beneficial personal equity interests in certain subsidiaries held for the benefit of the Group. Certain director also has beneficial interest in non-voting deferred shares practically carrying no rights to dividends or to receive notice of or to attend or vote at any general meeting or to participate in any distribution or winding up in a subsidiary.

**Approximate** 

Apart from the foregoing, as at 30 September 2016, none of the directors or the chief executive of the Company or their respective associates had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations, within the meaning of Part XV of the SFO, as recorded in the register kept by the Company under section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

Apart from the foregoing, at no time during the six months ended 30 September 2016 was the Company, or any of its holding company, subsidiaries or fellow subsidiaries a party to any arrangement to enable the directors or the chief executive of the Company or any of their spouses or children under eighteen years of age to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

#### SUBSTANTIAL INTERESTS IN THE SHARE CAPITAL OF THE COMPANY

As at 30 September 2016, the interests or short positions of the following shareholder, other than the directors and the chief executive of the Company, in the shares or underlying shares of the Company which have been disclosed to the Company pursuant to Part XV of the SFO have been recorded in the register kept by the company under section 336 of the SFO:

Name of shareholder	Aggregate long position in shares	percentage of aggregate interests to total issued shares
Super Result	190,000,000	65.99% (Note)

Note: The share capital of Super Result is beneficially owned by Mr. Chan and Ms. Tsui as to 46.7% and 46.7% respectively.

Apart from the foregoing, and other than the directors and the chief executive of the Company whose interests are set out in the section "Directors' and chief executive's interests in securities" above, no person was recorded in the register kept by the Company under section 336 of the SFO as having an interest or a short position in the shares or underlying shares of the Company as at 30 September 2016.

#### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

There were no purchases, sales or redemptions of the Company's listed securities by the Company or any of its subsidiaries during the period.

#### **CORPORATE GOVERNANCE CODE**

Save for the deviations of the Code Provisions A.2.1 and A.6.7 as below, the Company has complied with the code provisions listed in the Corporate Governance Code (the "CG code") as set out in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules") throughout the period of six months ended 30 September 2016.

#### Code Provision A.2.1

Under Code Provision A.2.1 of the CG Code, the roles of chairman and chief executive officer should be separated and should not be performed by the same individual. Currently, Mr. Chan Yum Kit is the chairman of the Board and also assumes the role of the chief executive officer. The Board considers that the current management structure ensures consistent leadership and optimal efficiency for the operation of the Company. The Company will however keep this matter under review.

#### Code Provision A.6.7

Code Provision A.6.7 of the CG Code provides that the independent non-executive directors should attend general meetings of the Company. Due to prior business engagements external to the Company, one independent non-executive director of the Company, Mr. Chu Chun Kit, Sidney was unable to attend the annual general meeting of the Company held on 30 August 2016.

#### **AUDIT COMMITTEE**

The Company has an audit committee which was established in compliance with Rule 3.21 of the Listing Rules for the purposes of reviewing and providing supervision over the Group's financial reporting process and internal controls. The audit committee comprises three independent non-executive directors of the Company.

The audit committee of the Company has reviewed with the management the accounting principles and practices adopted by the Group and the unaudited consolidated financial statements of the Group for the six months ended 30 September 2016.

#### **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from 4 January 2017 to 6 January 2017, both days inclusive, during which period no transfer of shares will be effected. To qualify for the interim dividend, all transfer documents accompanied by the relevant share certificates should be lodged with the Company's branch share registrar and transfer office in Hong Kong, Hong Kong Registrars Limited, Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, for registration not later than 4:30 p.m. on Tuesday, 3 January 2017.

By Order of the Board
Chan Yum Kit
Chairman